

Terminal Transport June 2024

SUMMER HOURS

Although by the time this newsletter comes out, we will be beginning summer hours. June 19th our office will be closing at 4pm and this will remain until September 18th when we return to regular office hours. Please make sure you have all the dispatch information prior to 4pm. Dispatch will still be available through their cell phones, but it is important that you get your next load information prior to that time. Another item I would like to mention is we now have 5 cement pads in Eagan to drop heavy loads onto. It is important that if you have a light load try not to use the concrete, please. If you see someone else's trailer on the pads advise dispatch. Your cooperation is appreciated.

PENSKE SUB UNITS

On occasion we will be given a Penske Substitute unit when your assigned truck breaks down or they are in for service and other items are found that need attention. When returning this substitute, we would appreciate the truck being returned with a full tank of fuel as this is the condition you received the truck in. If you did not receive the truck with a full tank, operations need to know that, but if you did, then it needs to be returned full, if possible. The company is charged for the fuel to refill the truck and in most cases, we are buying fuel cheaper than Penske is charging us. Thanks for your cooperation in this matter.

DRIVER LICENSE RENEWALS

When renewing your CDL you should add a tanker endorsement. Some of you have this endorsement and it can be helpful when we are looking for reloads, particularly in the fall as farm chemicals are moving. There is a small fee for this endorsement but there is no test required, fingerprinting, etc. This is also a reminder that when you renew your physical, you must tie this physical to your license through the respective state that you have your driver's license in. It is very important that you complete this procedure with the state, or you are in violation.

Driver Corner



Rachel Shirley is this month's featured driver. She was born in Vermont and raised in Florida. She started driving in 2022 and has been with Terminal since December of 2023. When not driving, she likes to go spend time with her family, her friends and working on the farm. Her advice to other drivers is to check and then double check your tires. She checks every time she fills up. We're glad to have you, Rachel! Keep up the good work.

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CSA SCORES

As of 3/26/2024

| Category | Percentile |
|----------------------|--|
| Unsafe Driving | 46% ↓ |
| Crash Indicator | None in the past year N/A |
| Hours of Service | 42% ↓ |
| Maintenance | 40% |
| Controlled Substance | 18% ↓ |
| HAZMAT | < 5 HM placardable vehicle inspections |
| Driver Fitness | 0% |

Incidents last month

Shipper put a forklift through side of our trailer - \$TBD

CSA SCORES

I have been receiving notice of our CSA scores recently and they have not been stellar! Many are the same drivers, and they are for the same violations. We have received several overweight violations which just should not happen. When you pick up a loaded trailer, you need to weigh that trailer on sight prior to leaving to determine that the axle weights and gross weights are legal! If you are loading a trailer, look inside to make sure the shipper is not loading past the red line or the 48' mark, if the load is heavy. If they are light loads such as cans, they can exceed the red line because the weights will not exceed the gross limits. If you are unsure, you need to contact dispatch as soon as possible so that these tickets are not given! A reminder is every load over 32,000 pounds should be weighed to make sure **EVERYTHING IS LEGAL!!!**

WEATHER

We are seeing a high increase in tornadoes and active weather systems in the areas that we service. High winds, tornadoes, high amounts of rain all can contribute to causing damage and severe delays to our equipment and our routes. Be prepared by making sure you have looked at the weather that will be coming into the area you will be delivering to. It is very important to be prepared and ready for what the weather holds. You do not want to find yourself in the middle of severe weather. If it is bad in the area you are going, stop and advise dispatch of your situation and we will contact the consignees. We would rather have you late than injured in a severe wreck caused by the weather.

Be Proactive!!!

JUNE TRAINING

Ongoing training for June has been assigned. This month's topics are related to the unnecessary violations that were received last month. They include tire care, bridges and overpasses, proper weight distribution, and pre/post trip inspections.

You are compensated \$10 for the time required to complete the training, but if you do not complete it by the end of the month, you will lose your \$50 bonus for no issues. You can always find the training by signing in at portal.tenstreet.com/terminaltransport you should have also received an email with a link to the training, and lastly, you can use the driver pulse app to access and complete the training

ROADSIDE INSPECTIONS

LAST MONTH:

4 clean roadsides

- Greg Stilson - level I - \$60**
- Babette Seidel – level III – \$30**
- Grace Knies – level II - \$40**
- Todd Custard – level I - \$60**

8 Failed Roadsides

- Rachel – **Overweight**, blown tire
- Zayd – blown tire, brake chamber
- Cody – **Overweight**, tandem pins not locked
- Justin – **Overweight**, taillight, brake chamber
- Kenney – **Overweight** load shift
- Cody – **Overweight** on restricted road
- Demetri – **Overweight**
- Todd - **Overweight**

Long Idle Cost Month

Of Gallons Burned: **2365** ↑

Average Fuel Cost: **\$3.822** ↓

\$ Wasted: \$9039 ↑

Safety Bonus Program

| | | |
|-------------------------------------|----------------------|-------|
| 10,500 miles* | 10,500+ miles | \$200 |
| 11,500 miles | 11,500+ miles | \$200 |
| Moving MPG* | Determined threshold | \$50 |
| Long idle %* | Under 25% | \$100 |
| HOS compliance* | 0 violations | \$50 |
| No citations, accidents, Incidents* | 0 issues | \$50 |

\$650 every month!

***\$250 Quarterly Bonus Eligibility**

***\$1000 Annual Bonus Eligibility**

TIRE ISSUES

We've seen an increase in tire failures recently. As summer heats up, it's crucial to prevent tire failure to ensure safety and efficiency on the road. High temperatures can exacerbate tire wear and increase the risk of blowouts. To mitigate this, regularly inspect tire pressure, as it fluctuates with temperature changes. Maintain proper inflation levels to avoid under or over-inflation, which can lead to uneven wear and potential failures. Additionally, check for signs of damage, such as cuts, cracks, or bulges, and ensure tires are properly aligned and balanced. By staying vigilant and conducting routine maintenance, we can keep our fleet running smoothly throughout the summer months.

FITNESS INCENTIVE

Drivers that are enrolled in the company health insurance plan through Blue Cross Blue Shield should be taking advantage of the fitness incentive offered. You will need the to use Blue Care Advisor which is linked below. You get points for taking steps each day and they can be redeemed for up to \$240 in gift cards each year.



<https://app.bluecareadvisormn.com>

[Android](#)

[iPhone](#)

SAMSARA

We are still in the process of transitioning from Peoplenet to Samsara as our ELD provider. We are working to get Samsara integrated with the dispatching software used in the office. There are several drivers already using Samsara either because they offered to be guinea pigs or their PeopleNet unit is not functional. However, there are currently limitations with Samsara namely that dispatch messages do not include PO/PU numbers and none of the comments are coming through. There are additionally issues with getting loaded and empty calls to process correctly.

Once fully configured, I believe you will find it to be a more user friendly system than PeopleNet is.

RECENT HIRES

Ananais Carson

Joshua Stevak

BIRTHDAYS

Ananais Carson - 22nd

Babette Seidel - 21st



ANNIVERSARIES

None this month

Thank you for being a part of our team!

\$10,000 TOP DOG PRIZE

It's the beginning of the new Top Dog prize eligibility. To be eligible to win the \$10,000 prize you need to complete at least one TLC Top Dog quiz each quarter - you get a \$20 bonus each quarter for doing this. Complete all quizzes for a quarter and you get an entry for a \$250 prize. If you are one of the drivers who completes a quiz during each quarter and remain employed in good standing, you have a chance for a \$10,000 prize. Last year there were 325 eligible drivers. That's a 1/325 chance at \$10,000. That's pretty good odds for something that takes 5 minutes a month. Quizzes can be found at tlchrconnect.com If you need any help with this, contact Nick.

RAND MCNALLY GPS

With another recent violation for driving on a route not appropriate for a fully loaded tractor trailer, I'd like to again remind drivers that if you would like a Rand McNally Trucker GPS as a payroll deduction we can do that. Just reach out to Nick and he will get you one next time you are through the office.

It's important that you do not rely solely on Apple Maps, Google Maps, or any other navigation software. Even if you are using a trucker GPS you still need to be sure to read and comply with all posted road signs.

