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LOVES TRAVEL STOPS

Loves Travel Stops will be expanding in 2024. Love's is celebrating its 60th year in business and is planning to add 20-25 locations this year. The company now has 640 locations in 42 states. The additions of the new stops will provide an additional 1500-2000 parking spaces.

Recently Loves partnered with Freightliner to add light mechanical warranty repairs to their services. They also plan to add 50 maintenance bays and about 60 emergency roadside vehicles to its current fleet of around 1000 vehicles.

Last year, the company launched Love's Truck Washes and the company is adding more locations. This number is set to double in 2024. This will provide you with a one-stop shop, for fueling, repairs, and washes. No need to stop at 2-3 places.

Food choices will be healthier as well. Love's is adapting its Fresh Kitchen concept to include healthier and diet specific food options. Eating healthier improves your overall health - more vegetables and less carbs!! If you have any feedback on Love's we would love to hear from you (No Pun intended).

WINTER ALERT

Winter is your fuel tanks unexpected enemy. With swings in warmer weather, we can get fuel degradation with too much moisture in your fuel tanks. A little moisture can be managed, but excess moisture can break free freezing fuel lines, inviting microbial growth and even tank corrosion. Check your fuel filters for cloudy or hazy fuel on your pretrip inspections. Make sure your tanks are full of fuel, do not let them get below ½ a tank. The more space you have in the tanks, the more moisture will build up. Make sure you drain air tanks when driving from warm to cold and from cold weather to warm to keep moisture out of the air tanks as well. An ounce of prevention is worth a pound of cure, so they say!

Driver Corner



Ziegler is this month's featured driver. He lives in Tulsa, OK. He got his CDL in 2014 and has driven for most of the time since joined Terminal then. Bill Transport in November of 2023. When he's not driving, he likes to spend time with his family. He's got 6 kids, 5 of them in the house! We're glad to have you, Bill! Keep up the good work.

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CSA SCORES

As of 12/29/2023

| AS 01 12/2 | 9/2023 |
|-------------------------|---|
| Category | Percentile |
| Unsafe Driving | 63% |
| Crash Indicator | None in the past year N/A |
| Hours of Service | 60% |
| Maintenance | 44% |
| Controlled Substance | 18% |
| HAZMAT | < 5 HM placardable vehicle inspections |
| Driver Fitness | 0% |
| | • |

Note: We are moving in the right direction. Keep up the good work!

Incidents last month

Terminal driver slid on ice and hit grill of parked truck with trailer – waiting on estimate.

TRAILER INSPECTIONS

We drop and pick up many loaded trailers that are sealed at the shippers' locations. It is imperative that when you pick up a sealed trailer that you record the number but also check to make sure that the top door latches are sealed. We have seen some issues with the door top latches not secured and consequently allowing moisture to get into the trailer, potentially dampaging the cargo. If the cargo is damaged, a claim will result. A sealed trailer will not exonerate us from a claim if the door was not properly sealed. It only takes a few seconds to look up and confirm the door is sealed properly, so let's make sure that is done. Thank you.

NEW CAMERA APP

With the new cameras comes a new cell phone application that we need everyone to download. You can find it on the Apple App Store or the Google play store by searching Samsara Driver. It is also linked on

the next page. The app icon is shown to the right. This app will allow us to share feedback with you on driving events that we need to coach on. It offers routing and a better user interface than PeopleNet.







We will be trialing the ELD system offered by Samsara. This system is operated through the application as well. We will be exploring getting new tablets in the trucks but can't commit to this until the integration is configured and confirmed functional.

Please let Nick know if you have any questions about this app or feedback on it.

KUDOS

We got a call from a woman in Illinois that wanted to bring our attention to the professionalism and thoughtfulness of Xavier, who slowed down to let her merge in front of him in a poorly marked area of construction on the interstate.

It's not often we get a call from someone to thank us for the good driving you all do. Little gestures like this may cost you a few seconds here and there, but they prevent accidents and can help make life a little less stressful all around.

Thank you, Xavier. And thank you to all the drivers that do things like this without the recognition it deserves.



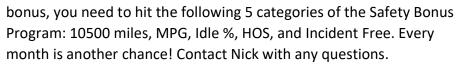


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2023 DRIVER OF THE YEAR

The winner of the 2023 Driver of the Year award for Safety and Efficiency is David Martinez. For his efforts he was awarded the \$1000 bonus. Thank you, David, for your diligence and hard work. You are an excellent communicator, and we are glad that you are a part of our team!

If you want to be eligible for the \$250 quarterly bonus and the \$1000 annual



Dock Locks:

We have seen many damaged bumpers on our trailers lately. These bumpers are locked to the docks to protect the forklift operators from pushing the trailers away from the doors when they are unloading. It is important that when you are given the green light and allowed to pull away from the dock that the trailers are completely released! Many times, the hooks are still in the bumper and as the truck pulls away, you incur damage to the bumper and rear frame. These are extremely expensive to fix. Make sure prior to pulling away the trailer bumper is completely clear of the dock hook so that this damage does not occur.

FUNDING FOR MORE TRUCK PARKING

The US DOT has announced 5 investments for additional parking in 7 states (Florida, Missouri, Pennsylvania, California, Oregon, Washington, and Wisconsin) Eight million dollars was allocated to Wisconsin to create 54 additional spaces and real-time information systems. Additional parking in the other states is part of larger infrastructure projects.



ROADSIDE INSPECTIONS LAST MONTH:

3 clean roadside

Thanks to:

James Curl - \$30

Shelley Morris - \$30

Tom Stone - \$30

O Failed Roadsides
Thank you!

Long Idle Cost Month

Of Gallons Burned: **3067** 1



Average Fuel Cost: \$3.85

\$ Wasted: \$21,770 1

Safety Bonus Program

| 10,500 miles* | 10,500+ miles | \$200 |
|---|----------------------|-------|
| 11,500 miles | 11,500+ miles | \$200 |
| Moving MPG* | Determined threshold | \$50 |
| Long idle %* | Under 25% | \$100 |
| HOS compliance* | 0 violations | \$50 |
| No citations, accidents, Incidents* | 0 issues | \$50 |
| | | |

\$650 every month!

*\$250 Quarterly Bonus

Eligibility

*\$1000 Annual Bonus Eligibility

The Truck Parking Safety Improvement Act introduced by Senators Cynthia Lummis (R-Wyoming) and Mark Kelly (D-Arizona) and Representatives Mike Bost (R-Illinois) and Angie Craig (D-Minnesota)—which would create a \$755 million federal grant program dedicated to truck parking expansion is strongly supported by the American Trucking Association.

The severe shortage of truck parking continues to rank among drivers' highest concerns and a growing number of states are making these projects a top priority. When drivers finish their shift, they deserve to know that they will be able to find a safe place to sleep that night. These significant investments in expanding parking capacity



RECENT HIRES

Johnny Pitts

Jason Jacobsen

BIRTHDAYS

Sheila Miles 2/2

Ben Hunter 2/23

Russ Johnson 2/24



ANNIVERSARIES

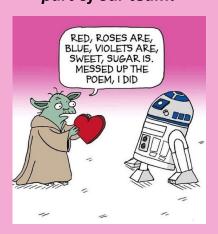
Seth Klatt – 39 years

Corbett Charpentier – 10 years

Sheila Miles – 6 years



Thank you for being a part of our team!



along some of America's busiest freight corridors will help reduce supply chain bottlenecks, alleviate stress on truck drivers and make the roadways safer for all motorists.

https://www.trucking.org/news-insights/ata-welcomes-more-200-million-truck-parking-projects

VETERAN DRIVERS

This year, drivers will be celebrating the following anniversaries. We're glad you're all a part of our team!

| 39 Years | 6 Years | 1 Year |
|---------------------|------------------|----------------|
| Seth Klatt | Sheila Miles | Ben Hunter |
| | Kenneth Eastwood | Xavier Bails |
| 21 Years | Tom Stone | Greg Crawford |
| Robert Lentsch | | Justin Bantz |
| 14 Years | 5 Years | James Curl |
| Don Johnson | Chris Deptula | Todd Custard |
| 2011 3011113011 | Jeff Bach | Grace Kniess |
| 10 Years | 4 Years | Jeff Hallquist |
| Corbett Charpentier | Babette Seidel | Bill Ziegler |
| 7 Years | Dabette Gerae. | Adonais Savoy |
| Ben Mike | 2 Years | Rachel Shirley |
| Mario Gonzales | Shelley Morris | Kevin Miller |
| Lewis Lynch | Russ Johnson | Dale Harvieux |
| | David Martinez | Zayd Mohammed |

FEBRUARY TRAINING

Ongoing training for February has been assigned. This month's topics are: Stationary Object Strikes, Space Management, Speed Management, and Dangers of Speeding.

Some key things to remember:

- Get Out and Look (GOAL)— 2 minutes to make sure you don't hit something is worth the thousands in damage almost any incident costs
- Take your time and focus on the task at hand
- Leaving a safe distance allows you to react to sudden changes in road conditions
- Speeding doesn't just mean going over the limit, it can also mean driving too fast for conditions, watch for changing road conditions (rain, ice, traffic, fog) and curves/grades

We appreciate you all completing these and we hope that these are good refreshers of tips you may have forgotten about.



