




Terminal Transport October 2023


WELCOME FALL


As the leaves start to turn and the crisp autumn breeze fills the air, it's time for OTR truck drivers to gear up for a new season of challenges and opportunities on the open road. In this edition of our newsletter, we've got a collection of essential tips to help you navigate the fall season with ease and safety.


 **Prepare for Changing Weather:** As temperatures fluctuate and rain becomes more frequent, it's crucial to ensure your rig is in tip-top shape. Check your tires, brakes, and wiper blades regularly to handle wet and slippery roads. Don't forget to pack extra layers for those chilly nights!

 **Watch Out for Leaves:** Fall foliage is beautiful, but it can be a hazard on the road. Wet leaves can create slippery conditions, so slow down and maintain a safe following distance. Stay vigilant, especially in residential areas, where piles of leaves can hide potholes or other obstacles.

 **Plan for Reduced Daylight:** With shorter days ahead, be prepared for reduced visibility during your shifts. Make sure all your lights are functioning. Take extra care when merging, changing lanes, or navigating unfamiliar routes after dark.

 **Pack for the Season:** As the temperature drops, pack accordingly. Bring extra blankets, warm clothing, and a thermos for hot beverages. It's also a good idea to have some non-perishable snacks on hand in case you get delayed.

 **Be Mindful of Construction:** Fall is prime time for road construction projects. Keep an eye out for detours, lane closures, and reduced speed limits. Plan your routes ahead of time and stay informed about roadwork updates in your area.

 **Watch for Wildlife:** Autumn is mating season for many animals, which means they are more active and can be prone to crossing roads. Keep an eye out for deer and other wildlife, especially during dawn and dusk when they are most active.

Driver Corner



Xavier Bails is this month's featured driver. He's from Memphis, Tennessee where he got his CDL in 2011. He's been with Terminal since March of this year. He runs hard and does good work. When he's not driving, he likes to spend time with his family including his lovely wife of 21 years, his 4 kids and 5 grand kids. We're glad to have you on the team Xavier!



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CSA SCORES

Category	Percentile
Unsafe Driving	69% ↑
Crash Indicator	31% ↓
Hours of Service	64% ↓
Maintenance	27% ↓
Controlled Substance	19% ↓
HAZMAT	< 5 HM placardable vehicle inspections 80%
Driver Fitness	0%

Note: Unsafe Driving is at the intervention level.

Incidents of damage in the past month

None – Thank you!

Remember, safety should always be your top priority. By staying proactive and adapting to the unique challenges of fall, you can enjoy a smooth and successful season on the road. Here's to a safe and rewarding autumn journey!
Drive on and stay safe out there!



FUELING LOCATIONS

We have made the conversion over the past several months to fueling at the LOVES TRUCK STOPS. To my knowledge, we have not experienced any issues other than they are a bit sparse in their network, west of North Dakota. We have found several locations where the price seems to be lower than other locations within the state. We would encourage the drivers to fuel specifically at these fuel stops. They are Fargo & Valley City, ND; Poynette and Wilson, WI; Clive, IA; Rochelle, IL; Sioux Falls, SD; Tulsa and Oklahoma City, OK. Are these the only locations to fuel at? No but if you are going past these locations please stop and add fuel. The more we can fuel at these locations the lower our fuel costs will be. I appreciate everyone's efforts to reduce costs. Thank you.

I've attached a map showing all Love's truck stop locations – our primary fuel network. As you will see- there are very limited fueling locations in northern Minnesota, the Dakotas, Montana and Wyoming. Be sure that when you're at a half tank, you know where you will stop next for fuel. We should not get another call from a driver on empty asking where the nearest fuel location is.

TIRE MAINTENANCE

With fall, we welcome cooler weather. Cooler air impacts tire pressure. Make sure that you check tires before every single trip. This means pressure and tread depth. Look for uneven wear patterns.

Lower tire pressure leads to lower fuel efficiency, increased wear, and decreased overall performance.

A blowout in the middle of nowhere can cost over \$1300 and we had two of those just this last weekend. It's much cheaper and faster to find an issue before it becomes a roadside event. Part of the reasoning behind switching fuel providers was that Love's has service centers and can do inspections of vehicles. This is useful not just when you're going to cross a state line but any time you have a questionable tire. Low pressure and low tread can lead to blowouts and blowouts can negate all profits on your load and others. Please do your job. We have tire depth gauges available in the office. Please pick one up next time you are through.

TRUCK CLEANLINESS

In the past several years the company has spent millions of dollars on new equipment. In fact, we have 3 new trucks being delivered this quarter. In recent months, we have observed as trucks are vacated, they are pig styes, there is no other word for it. This is the environment you spend 24 hours in. You fuel every other day and I have observed that every truck stop has trash cans that would enable you to freely dispose of your trash in. **PLEASE DO SO!**

We will begin inspecting the trucks and if we find that the drivers are disrespecting our equipment by trashing them, you will no longer be eligible for any bonuses until the next inspection and we find the truck is in a presentable condition. It is unfortunate that it has come to this, but these trucks are a sizeable investment and should be treated as such. You should also present yourselves to our customers in the same condition. You represent our customers as well as the company. We have company shirts and sweatshirts that you should be wearing. Take pride in yourself and your job. Thank you for your cooperation.

KWIK TRIP TRUCK WASHES

Terminal Transport has an account with Blue Beacon, and Penske trucks can be washed at Penske locations. Another option for keeping the truck clean monthly is Kwik trip. Kwik trip has a wash at the Menomonie location located at Exit 45. 6021 3M Dr.

La Crosse truck wash is located at our corporate office across the street from our distribution center. 2010 Kwik Trip Way

The wash facility is staffed Monday – Friday from 7:00am to 5:00pm. The driver would go into the office and complete the wash transaction prior to pulling into the wash. A security driver ID will be required at point of sale to protect the card. Drivers will need to enter in a truck number.

STOP MAILING TRIP SHEETS

We are no longer funding the account that pays for the prepaid envelopes to be mailed to the office. ALL trip sheets are to be dropped at either the office in Roseville or the yard in Eagan after being sent in via Transflo. Write your name or driver code on the outside of the envelope

DO NOT MAIL IN TRIP SHEETS.

ROADSIDE INSPECTIONS

LAST MONTH:

1 bad roadside – 1 violation

3 clean inspections. Thanks to:

Corbett Charpentier
Kenneth Eastwood
Steve Stave

Building good habits takes time. Making yourself accountable for not following the process. Once you change behavior you develop and reinforce good habits. This is how we become better at anything, not just driving.

Long Idle Cost Month

Of Gallons Burned: **3176** ↑

Average Fuel Cost: **\$4.37** ↑

\$ Wasted: \$13879 ↑

Safety Bonus Program

10,500 miles	10,500+ miles	\$200
11,500 miles	11,500+ miles	\$200
Moving MPG	Determined threshold	\$50
Long idle %	Under 25%	\$100
HOS compliance	0 violations	\$50
No citations, accidents, incidents	0 issues	\$50
\$650 every month!		



RECENT HIRES

Minor Waguk

Jeff Hallquist

Robert Knutson

BIRTHDAYS

David Martinez – 17th

Seth Klatt – 20th

Xavier Bails – 24th

Lewis Lynch – 26th



ANNIVERSARIES

David Martinez 1 year

Shelly Morris – 1 year

Darrien Mayfield – 2 years

Thank you for being a part of our team!



SAFETY NOTES

Fall harvest is well underway. Be on the watch for farm equipment on the roads, especially after dark. Many states having just the orange triangle on the implement is fully legal after dark. Watch for indications of equipment on the road such as spilled crops on the road, dirt wheel marks from field aprons to the roadway. Even flushing of birds or animals from equipment working a field. Pheasants don't fly at night unless flushed. Deer are moving now for many reasons.

Over 900 collisions involving farm equipment annually in the upper central states. Over the past several years we have had some severe accidents with farm equipment. 2 years ago, one of our drivers was almost killed when a combine pulling a corn wagon pulled onto the highway in front of him while his rear field lights on, blinding the driver. Our truck rear ended the corn wagon, and our truck's passenger side was completely crushed! Had he had a passenger in the seat, they would have died on the scene. Fortunately, our driver was not severely injured, but the damage was in the tens of thousands.

Another incident was in 2019 when one of new KW 680's was run off the road near Breckenridge when, again, a tractor with a wagon pulled onto the road in front of our truck, forcing him into the ditch or colliding with the tractor and possibly killing the farmer. Again, fortunately there were no injuries, but tens of thousands in damage and it could have been a lot worse. So, be careful when on county roads. Take the Freeways when you can and be mindful of the agricultural activity that is going on at this time of year!!!!

Halloween is a short ways away. Be alert for little ones darting across roadways without looking. Dark costumes make it even harder for us.

CONGRATULATIONS

Cody and his wife welcomed their daughter Lena into the world on 9/13. We are overjoyed to share in the wonderful news of the arrival of your baby girl! Congratulations on this beautiful addition to your family. ✨

May your days be filled with baby giggles, tender cuddles, and a world of endless love and joy. Sending our warmest congratulations to you, Cody, and your entire family on this remarkable occasion!

