



NOTES FROM THE PRESIDENT

As we surpass the halfway mark of the year, we are pleased to share some significant improvements in our maintenance practices, particularly concerning our recently acquired 2017 Great Dane Plate trailers from Chicago. These trailers have been integrated into our fleet, bolstering our resources to ensure even better service for our customers.

Streamlined Trailer Maintenance

In May, we successfully purchased and put into service 10 additional Great Dane Plate trailers. This strategic move has allowed us to optimize our maintenance processes. By having extra trailers available, we can conduct thorough checks on trailers that come into our maintenance facilities. This ensures that all necessary inspections are completed, and any required parts can be promptly ordered.

Enhanced Tire Management

To eliminate road failures and reduce costs, we have made crucial changes to our tire parameters. Moving forward, casings will be used only once and then returned for casing credit. We are now replacing tires on the trailers with virgin tires that have not been capped. Utilizing only our casings, which we are familiar with, ensures better control over tire quality and performance.

Additionally, we have partnered with Poms Tires for tire inspections at our Cottage Grove, Minnesota location. Their thorough inspections will ensure that trailers in our pool, which undergo weekly cycling, have properly inflated and defect-free tires. This proactive approach helps minimize road failures and enhances safety during weekends.

Your Input Matters

As always, we value the input and suggestions of our driver associates. If you have any ideas or recommendations to further improve safety, efficiency, or reduce costs, we encourage you to share them with us. Together, we can continue to elevate our performance and deliver outstanding results.

Thank you for your dedication and commitment to upholding the highest standards in our industry. We are confident that these initiatives will contribute to a successful second half of the year.

Driver Corner



Zayd Mohammed is this month's featured driver. He's been a very reliable driver for us here at Terminal Transport. He is from Moorhead, MN but originally is from Iraq. He's been driving since 2013 so he's coming up on a decade of driving. When not driving, Zayd enjoys watching movies and spending time with families and friends. His advice to other drivers is to pay attention to the road and stay out of the ditch. Don't Panic. Thank you for the good work you've done so far! Keep it up!

Contents

- NEW FUEL PROVIDER.....2
- CSA SCORES.....2
- BRAKE SAFETY WEEK2
- ROADSIDE INSPECTIONS.....3
- BRAKE VIOLATIONS.....3
- RECENT HIRES4
- BIRTHDAYS.....4
- ANNIVERSARIES4
- PAPERWORK AT ANDERSON.....4
- DELIVERY RECEIPTS.....4

CSA SCORES

Category	Measure	Percentile
Unsafe Driving	3.85 ↑	58%
Crash Indicator	0.23 ↓	39%
Hours of Service	0.45 ↑	68%
Maintenance	3.86 ↑	53%
Controlled Substance	0.20 ↑	22%
HAZMAT	8.00	< 5 HM placardable vehicle inspections 80%
Driver Fitness	0.00	0%

Note: Terminal’s Inspection Selection Score is **78/100**. This is not good. Plan to be inspected at every scale.

Incidents of damage in the past month

Cargo theft – \$TBD

Sliced trailer corner radius - \$1200

NEW FUEL PROVIDER

Effective on August 1st we are switching to Love’s Travel Plaza as our main fuel provider. Loves has several programs that we will be taking advantage of in the coming months. Loves offers maintenance at their facilities where we can get minor repairs completed prior to crossing a scale. They also offer a tire program that will check the trailer tires to make sure they are properly inflated, which we hope will reduce failures and improve wear. Love’s will also be offering truck washes. They have several within their current network, but by the end of next year they are hoping to have them at over 120 locations. We currently use the Blue Beacons, but this will be more efficient at one location. Your EFS card will be accepted at Loves so it should be seamless to our driver associates. They are also authorized to do Freightliner and International Warranty work. Please make sure you are fueling there. We do not want to lose volume.

BRAKE SAFETY WEEK (August 20 — 26, 2023)

During Brake Safety Week, commercial motor vehicle inspectors conduct brake system inspections (primarily Level IV Inspections) on large trucks and buses throughout North America to identify brake-system violations. This year’s focus is on the condition of the brake lining and pad. The following will be what inspectors are doing on the brake portion of a level I inspection:

- Check for missing, non-functioning, loose or cracked parts.
- Check for contaminated, worn, cracked and missing linings or pads.
- Check for S-cam flip over.
- Listen for audible air leaks around brake components and lines.
- Check that slack adjusters are the same length (from center of S-cam to center of clevis pin) and the air chambers on each axle are the same size.
- Ensure the brake system maintains air pressure between 90-100 psi (620-690 kPa) and measure pushrod travel.
- Inspect for non-manufactured holes (e.g., rust holes, holes created by rubbing or friction, etc.) and broken springs in the spring brake housing section of the parking brake.



- Inspect required brake system warning devices, such as anti-lock braking system (ABS) malfunction lamp(s) and low air- pressure warning devices.
- Inspect the tractor protection system, including the bleed back system on the trailer.
- Ensure the breakaway system is operable on the trailer.

The CVSA has been very clear about what they are looking for. Be sure you are checking all these things but especially during the blitz. As stated in the next section, you will be able to utilize Loves for additional inspections. If you are not sure what you are looking for regarding any of these points, contact Rob in Plover (715) 340-8496.

Safety is important not just for the company but for the well-being of all drivers and equipment. We encourage drivers to report any safety concerns promptly so that they can be addressed.

BRAKE VIOLATIONS

All equipment needs to be inspected before the inspection blitz to avoid getting any more bad roadsides on the company. We need to offset the bad with good roadsides showing zero violations.

In anticipation of this we are now using LOVES to help check and repair equipment. Utilize this service starting August 1st. When you are planning on stopping at a LOVES for a safety check communicate and plan this with dispatch.

For example, if you are driving into Minnesota from Wisconsin. Stop at LOVES in Menomonie and get checked out. That way you know your truck should pass the St. Croix scale inspection.

If your Leaving North Dakota back to Minnesota, stop at the Valley City LOVES and get checked out before the inspector checks your equipment at Fargo scale.

It's not just the company who gets in trouble for these bad roadsides. It negatively impacts everyone who works here. Less customer loads, higher insurance premiums, wasted time at scales, potential personal fines from the DOT and roadside citations, reputation, etc. are all consequences of failed roadside inspections.

These violations can stay with the drivers long after their employment with Terminal Transport. Typical violations will stay on a drivers PSP and MVR reports for 2- 3 years depending on violation severity.

Don't risk your CDL and driving future to save yourself a few minutes.

ROADSIDE INSPECTIONS

LAST MONTH:

6 bad roadsides – 1 violation

- Speeding X2
- Flat Tire
- Lane Violation
- Missed 30 min break

2 good roadsides last month thanks to:

- James Curl
- Ben Hunter

A bad roadside will forfeit your bonus for the month it occurs in. This means that getting a violation could cost you \$650.

Long Idle Cost Month

Of Gallons Burned: **2870** ↑

Average Fuel Cost: **\$3.88** ↑

\$ Wasted: \$11351 ↑

Safety Bonus Program

10,500 miles	10,500+ miles	\$200
11,500 miles	11,500+ miles	\$200
Moving MPG	Determined threshold	\$50
Long idle %	Under 25%	\$100
HOS compliance	0 violations	\$50
No citations, accidents, incidents	0 issues	\$50
\$650 every month!		

RECENT HIRES

James Curl

BIRTHDAYS

Carlando Jones – 17th

Lisa Klatt – 7th

Kenneth Eastwood – 30th



ANNIVERSARIES

Kevin Cook – 1 year

Mario Gonzales – 6 years

Thank you for being a part of our team!

ROBBED AT KNIFEPOINT

We recently had a driver robbed at knife point at the TA Travel Plaza in Maryland. He was robbed of \$120 but it could have been much worse. 1st – I would suggest you avoid all TA Travel Plaza’s due to their inability to provide a safe environment for you and our equipment. Secondly, when you enter these areas at various truck stops, leave your wallet in the truck! Take a credit card or a small amount of cash. Obviously, people are watching drivers coming in and looking for those that are carrying wallets, so please be aware and observant.

PAPERWORK AT ANDERSON

With the expansion of Renewal by Andersen’s Cottage Grove building, they’ll be operating out of new outbound docks further West in the facility. No changes to trailer drop locations, but BOL mailboxes have moved between docks 116 and 117.

Furthermore, the door buzzer is not installed yet. Please knock on the door between 116/117 if you need assistance.

DELIVERY RECEIPTS

We are no longer using prepaid envelopes for turning in trip sheets. All trip sheets are either to be dropped at the drop box in Eagan or outside of the office in Roseville. Both are marked as Paperwork only no US Mail. If you have any questions, contact the office.

All paperwork is still to be sent in via Transflo.

Thank you for your dedication and safe driving. Let's continue working together towards success!

