



Driver Corner



Joanna Carney is the featured driver this month. She has been driving with Terminal Transport for just over one year! Joanna got her CDL in 2006 and has been driving since then. Her favorite part of about being a driver is seeing new places and new faces. When she's not on the road, she likes to cook and read and write. Her specialty is either cheesecake or banana bread. Joanna's advice to other drivers is to take time out of the truck and avoid burnout. Thanks, Joanna, for being a part of our team and HAPPY BIRTHDAY!

SPRING

Here we are just a few weeks into spring and the snow is finally leaving, but summer is right around the corner. With spring will come an increase in cars and construction. Plan accordingly. The travel time between origin and destination may increase due to increased traffic, particularly on Fridays and Sundays; It's construction season! Road closures and reduced lanes will add to our increase in travel times. Take some time and look at your route. Check with the state's transportation department to make sure your routes are clear. We have had some issues at night with trucks striking deer and possible fatigue. It is important for our risk management that you travel as much during the daylight hours as possible. A deer strike or damage to the truck that creates a \$2500.00 deductible requires the company to generate \$50,000.00 in revenue to pay for this damage. The truck must generate 2 1/2 months' worth of work to reach that level of revenue. Furthermore, **if you are not required to be out on that road at the time, it will be considered a chargeable accident.** So, stay alert and drive during the day. Enjoy the view!

REQUIRED MONTHLY TRAINING

Starting this month, there will be ongoing training each month. Training will be assigned through Tenstreet and can be accessed through Driver Pulse App (see links below), or by visiting [this website](#).

Training will be targeted at 30 minutes each month covering a range of topics. You will be paid \$10 upon completion of the month's training.

This is being required by the company. **If course is not completed by month's end, you will not be dispatched.**

If you have any questions about accessing training – contact [Nick](#).

[Click here to download for Android](#)

[Click Here to download for iPhone](#)



Contents

- SPRING..... 1
- REQUIRED MONTHLY TRAINING 1
- BROKER LOAD TRACKING 2
- SPRING THAW & ROAD BANS..... 2
- CSA SCORES 2
- SPRING CLEANING 3
- EQUIPMENT 3
- ROADSIDE INSPECTIONS..... 3
- IS IT BROKE? FIX IT! 3
- DRIVER MEETING..... 4
- 2023 INTERNATIONAL ROADCHECK..... 4
- SEMI VS SNOWPLOW 4
- RECENT HIRES 4
- BIRTHDAYS..... 4
- ANNIVERSARIES 4



Find us on the web www.trmnl.com



CSA SCORES

Category	Measure	Percentile
Unsafe Driving	1.66 ↓	15%
Crash Indicator	0.33 ↓	53%
Hours of Service	0.58 ↑	51%
Maintenance	3.32 ↓	45%
Controlled Substance	0.06 ↓	7%
HAZMAT	9.00 ↑	< 5 HM placardable vehicle inspections 80%
Driver Fitness	0.00	0%

Incidents of damage in the past month

Terminal Transport truck struck in parking lot – cosmetic damage - \$TBD.

Our liability deductible is now higher – more accidents mean less money for bonuses, new equipment and raises. Drive carefully!



April is the rainiest month throughout the country, but temperature fluctuations can turn that rain into freezing rain quickly. Make sure that your windshield wipers are in good condition and that you are driving in safe conditions. If you need new ones, buy them with your EFS card.

April weather can also bring high winds. Take time to look at a weather forecast before you take off for the day and know what you are getting yourself into! Windy.com is a good resource regarding wind.



BROKER LOAD TRACKING

When we broker loads to get you where you need to be, the brokers require that the load is tracked. This is done primarily but not exclusively through 2 apps – Trucker tools and Macro point.

The broker will send a link and a code to link the load to you. You must accept and stay on tracking while you are dispatched on the load. This means the app cannot be closed – it can just run in the background.

If you shut the application down and we are fined- the fine will come out of your check.

This tracking is REQUIRED BY ALL SHIPPERS – it is not a suggestion.



SPRING THAW & ROAD BANS

Watch when dropping trailers or parking on dirt/gravel lots unless you are familiar with the location. Wisconsin has started road bans in the throughout the state on county trunks and state highways. It’s a seasonal thing (fall & spring). Other states have similar practices.

Make sure that you are extra cautious of any shoulders and soft spots. Make sure that if you are dropping a trailer that you aren’t putting the landing gear into a mud pit for the next driver!

Watch for potholes. Plowing, salting, harsh weather, and temperature fluctuations can lead to large potholes. Do your best to watch for these and avoid them.



SPRING CLEANING

Take advantage of the warmer weather and give your truck a good clean out. Remove any trash and debris gathered over the winter. Pretty soon you'll be able to safely remove heavy jackets and other winter essentials.



If you are in a Penske unit you can get your truck washed at a Penske location. If you are in a Company truck, you can get your unit washed at a Blue Beacon location.

Changing temperatures also means changing tire pressures. **This is yet another reminder to check every tire every time to ensure proper inflation.** Improper inflation can result in blowouts and failed roadside inspections.

EQUIPMENT

We have many new drivers this year and we want to remind all drivers that we have seen an increasing amount of damage to our equipment that has been dropped at various locations.



It is imperative that you not just look at the equipment but **INSPECT** the equipment that you pick up. We recently had a wrapped trailer that was dropped at Perham because of severe damage to the cross members on one of our newer trailers. These repairs come off our bottom line and take away funds for other needed expenses like driver wages and bonuses! You must not just look at the equipment but as part of your pre-trip inspection, **INSPECT** the equipment whether during the day or night, all around the equipment, doors, roof rails, bottom rails, tires, corner radius, cross members, etc.!

IS IT BROKE? FIX IT!

If you do an inspection and find that there is an issue with your unit, get it fixed at a truck stop. This includes lights, tires etc. If you need an EFS code, call dispatch and get one. Do not leave it for the next driver.

Starting in April, a bad roadside will forfeit your entire bonus for the month. That means up to \$650 lost. Don't let your hard work go to waste. Inspect the equipment every single day. Our CSA Scores must improve, or it costs everyone money.

ROADSIDE INSPECTIONS

LAST MONTH:

5 bad roadides – 9 violations

- Terminal Transport Inc markings not displayed in sub truck.
- No current IFTA, paper logs missing miles, hours and signature.
- Speeding
- 2x Overweight
- ABS light
- Flat tire

2 good roadides

- Lewis Lynch
- Cory Enger

Starting in April a bad roadside will forfeit your bonus for the month it occurs in. This means that getting a violation could cost you \$650.

Don't let your hard work go to waste. Inspect all equipment every day and get any issues resolved.

This will be a blanket policy until our CSA scores improve.

CITATIONS:

None last month

Long Idle Cost February

Of Gallons Burned: **2119** ↓

Average Fuel Cost: **\$4.21**

\$ Wasted: \$8,920.99

Safety Bonus Program

10,500 miles	10,500+ miles	\$200
11,500 miles	11,500+ miles	\$200

RECENT HIRES

Ben Hunter

Xavier Bails

George Spivey

BIRTHDAYS

Judy Hamm – 6th

Joanna Carney – 16th

Robert Lentsch – 18th

Chris Deptula – 22nd

David Lewandowski – 23rd

Gary Fox – 23rd



ANNIVERSARIES

Lewis Lynch – 6 years

Thank you for being a part of our team!

DRIVER MEETING

We will be having our second driver meeting this month on Tuesday, April 4th at 12:00 CST. This month we will be connecting through a conference call. You will be able to join by calling (720) 527-5966. When it asks, the access code will be 29822982# If you prefer Facebook live, we will be simultaneously broadcasting there.

We will record the conversation and save it so it can be viewed later.

If there are any issues you want to address or comments you want to make, please share them ahead of time so we can be sure to get to them on Tuesday. You'll be able to interact during the event, but the more we can prepare for it, the better!

2023 INTERNATIONAL ROADCHECK

The International Roadcheck is next month and will focus on ABS and Cargo Securement. Inspectors will be looking for ABS lights illuminated in transit and malfunctioning lights. They will also verify that all cargo is properly secured.

We've had issues with these in the past, so be proactive and notify dispatch of any issues with ABS so that they can get corrected before they are under a microscope next month!



SEMI VS SNOWPLOW

While winter is coming to a close, it is still fighting to stick around in some places. Make sure that whenever you are driving you are aware of what's around you and in front of you, or your truck could end up looking like this! Drive Safely!



Some Words of Wisdom

'If you see a bomb technician running, try to keep up to him.'

- Infantry Journal-

'Whoever said the pen is mightier than the sword, obviously never encountered automatic weapons.'

- General MacArthur -