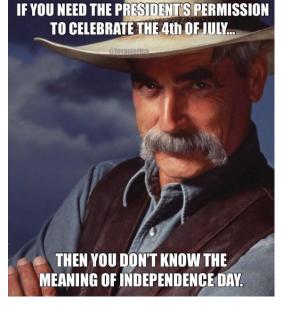


HAPPY INDEPENDENCE DAY

I hope that everyone has a safe and enjoyable Holiday. This Holiday, after what the country has gone through, should have special meaning. We

have seen how important our freedoms are and how many countries in the world do not have the freedoms that we enjoyed. This should not be lost on us and as we approach the political primaries where our representatives have not done a very good job in respecting and protecting these rights, we might want to think about retiring our current politicians and electing some new ones who will be more interested in protecting these rights.



President Reagan felt that we were only one generation away from socialism. Let's not take our freedoms for granted and strongly hold our elected representatives to task and not political theatre.

FUEL EXPENSES

I would again like to remind everyone that our primary fuel supplier is the Pilot / Flying J truck plazas. We find we are getting the best prices from this supplier. More so, our driver associates can take advantage of these purchases with their rewards card and awarded points. These points with get you free drinks, free showers and other discounts so please make sure to take advantage of the card. Furthermore, when you fuel outside out network, it takes away gallons from the Flying J which can have an adverse effect on our discounts going forward. In addition to fuel purchases, the Pilot Flying J offers ample secure parking for trucks on the road, protecting you, our vehicle and the customers lading. We appreciate your cooperation in this matter.



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DRIVER CORNER

TERMINAL TRANSPORT JULY 2022



Jeff Bach started driving in the spring of 1999 hauling pizzas out west. He has been driving for us at Terminal Transport since taking over Midwest Express. His advice to other drivers is to keep your eyes on the road and watch as far ahead of you as possible. In his free time, he likes to ride his 2001 Harley Davidson Road King especially in benefit rides.

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CSA SCORES

Category	Measure	Percentile
Unsafe Driving	2.14	22%
Crash Indicator	0.30	68%
Hours of Service	0.54	51%
Maintenance	3.67	52%
Controlled Substance	0	0%
HAZMAT	1	< 5 HM placardable vehicle inspections
Driver Fitness	0.00	0%

Incidents of damage in the past month – 1 nonpreventable

Car ran into tractor

Safety Bonus Program

10,500	10,500+	\$200	
miles	miles	Ş200	
11,500	11,500+	\$200	
miles	miles	\$200	
Moving	Determined	\$50	
MPG	threshold	35U	
Long idle %	Under 20%	\$50	
HOS	Oviolationa	\$50	
compliance	0 violations	Ş 50	
No			
citations,	0 :	\$50	
accidents,	0 issues		
incidents			
\$600 monthly! \$7200 yearly!!!			

TRIP PLANNING

We have recently seen some drivers going out of route or taking more circuitous routing which is adding extra miles and hours to your trips. It is important to take the most expeditious route from the shipper to the consignee. "The closest distance between 2 points is a straight line" so let's try to stay on the straight line. Examples, from St Louis to Fargo on a straight line, Omaha is nowhere near that! Another example are the loads from Arizona or New Mexico from Minnesota, there is no reason to go through Colorado. There are tolls and mountains on that route which will cause greater fuel consumption. Once you have received your dispatch open up a map or use your hand-held device to look at the most efficient and fastest route. Don't assume! With \$5.00 per gallon fuel, we do not want to be traveling any extra miles!!!

EFFECIENCIES

As I mention in the last newsletter, we have ordered more Eco Stingers for the trailers through Trudell Trailer Sales in Albertville, MN. These items are manufactured in upstate New York and we hope to have a number of these units into Trudell within the next several weeks. Once there we will start to cycle the newer Great Danes into Trudell for installation. The installation of these units onto the trailers should improve our mpg by between 9 and 11%. Watch for the difference in the trailers you are pulling with these items installed. Our plan as stated in a previous newsletter is to have over 75% of the trailers with these fuelefficient devices installed.

OPERATION SAFE DRIVER WEEK

Safe driver week is happening July 10 - 16, 2022 in the US, Canada, and Mexico. The purpose is to reduce crashes involving CMV's on roadways. **This years area of emphasis is SPEEDING.** Dangerous behaviors will also be watched for. This includes: distracted driving, following too closely, improper lane changes, and drunk/drugged driving. Last year, 28000+ CMV's were pulled over resulting in over 10000 warnings and **16000+ citations.**

As always, we expect you to be a professional driver. This means driving safely! A preventable accident is any accident where you didn't do everything reasonable to prevent it in the first place.

https://cdllife.com/2022/7-things-truckers-need-to-know-about-operation-safe-driver-week/



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TERMINAL TRANSPORT JULY 2022

PAPERWORK

Drivers must obtain all copies of the bill of lading back. If they say 1 of 10 you should have 10 separate bills back! We need all copies sent back to the office

CHAFFING AIRLINES

When tandems are slid the airlines rub against the aero.

When picking up equipment, check for chaffing hoses.

This photo shows 3V1501 with the tandems up.

Make sure to do a thorough pretrip each and every time.

PASSENGER POLICY

Terminal Transport's passenger/rider policy requires that any passenger be an immediate relative over the age of 12. If you want a passenger to ride along, they must be approved, and you must obtain a rider insurance policy. Passengers are not permitted during the first 3 months of employment or during the winter months.

SAFETY LEADERS

Safety first. Stay safe. The two key phrases we hear every day, whether

it's from a loved one as we head off to work or as we load our gear into the truck for an emergency maintenance call. Safety is a key aspect of our everyday lives, but it is truly the words we live by in all things fleet.

Whether you're a driver, fleet manager, or a technician – safety is a top priority. To provide a safe environment for our teams, and our clients, it must be the foundation of everything that we do. And it takes the buy-in from the entire team to ensure that it works.

The focus on building a strong safety culture could only exist if we approached every job dedicated to doing it as safely as possible. By making it a part of the fabric of our business and developing our team into leaders of safety.

Vision and Communication

It goes without saying that leaders must have the ability to "see" what safety first excellence looks like. This comes by leading through example – show your team exactly what it means to put safety first. Demonstration is a great way to effect change, but clear and transparent communication is just as necessary.



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ROADSIDE INSPECTIONS LAST MONTH: No bad roadsides!

We had two clean roadsides last month. Thanks to **Sheila Miles and John Griffin**.

No Citations!:

Red light – pay extra attention when driving through Hannibal, MO.

Speeding

Tire cords showing

Long Idle Cost Last month: # of Gallons Burned: 2143 Average Fuel Cost: \$5.70 \$\$ Wasted: \$12,215

This is **over \$400 per driver** – wouldn't you rather have this money as a bonus? Do your best to reduce your idle times.

RECENT HIRES

Joe Spruell

Rick Lindstrom (Welcome Back!)

Remember there is \$700 in Driver Referral Bonuses!

BIRTHDAYS & ANNIVERSARIES

Corbett Charpentier – 6th Ralph Benecewicz – 7th Mario Gonzales – 11th Brent Coatney – 19th



Babette Seidel – 2 years Jeff Bach– 3 years Chris Deptula – 3 years

Thank You for Being a Part of Our Team! Leaders need to be talking about safety frequently. Everything they communicate must be within the context of safety. This can look like:

- Weekly safety calls
- Shop safety inspections and meetings
- Mobile/truck safety audits

Collaboration

Safety measures do not work if only one person or department is practicing them. Actively seek input from your team about issues affecting them, encourage their participation and reward cooperation when it comes to implementing new safety methods.

Credibility and Accountability

If you want to lead a team and keep them safe, a high level of trust will be needed. This requires an education, experience and a willingness to admit mistakes then advocate for the safety interests of the entire team.

An effective leader gives workers a fair appraisal of their safety efforts and results, clearly communicates individual roles in the safety effort, and fosters the sense that every person is responsible for safety throughout the organization.

Action

Reacting to incidents means you've already dropped the ball. Proactively training, planning, and preparing will keep your team on the safety offensive rather than defense. Accidents will happen and being quick to act can make all the difference in unforeseen circumstances.

Feedback

Leaders need honest and accurate feedback on the effect of their behaviors to help them ensure consistency between their passion for people and the message employees receive based on their actions. Allow your team to have a voice by giving them the platform and transparency needed to share their thoughts and ideas on how to best stay safe.

Making safety the number one priority for your business requires effort and involvement from all corners of the organization. When you take the time to develop the culture above, you naturally build safety leaders in the fleet service. Dickinson Fleet

https://dickinsonfleet.com/we-are-all-safety-

 $leaders/?utm_source=Safety \& utm_medium=CAMFSB log \& utm_campaign=May 2022 \& utm_id=Email \& utm_term=Safety Leaders May 2022 \& ut$



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