



Terminal Transport March 2021

VACATIONS AND APPOINTMENTS

We have a lot of new drivers and would like to remind everyone new and old that we would appreciate this coming year, if you have doctor/dentist appt, family reunion, anniversary or special time you need off, please take your vacation around that time so we minimize the number of drivers off and do not jeopardize our customers' operations. We have many drivers that put in for vacation at a certain time and we try to accommodate everyone's schedules but can't have 30% of our drivers off at once. So, when vacations are approved and then people come in needing additional time off for the above, it is difficult to manage our business. We will be looking a little harder at that going forward. So, my advice: plan ahead. This is also a reminder that when looking into 2021, if there is a conflict in vacations with other drivers, seniority will take precedence. The earlier you can plan the more efficient we can plan our schedules. We appreciate everyone's cooperation in this matter.

WIND ADVISORIES

As we move into Spring (hard to believe but it will be here in the next 30 days) winds begin to pick up in certain areas of the country. Typical in areas with lower to higher elevation such as Colorado, Montana, New Mexico and in the mountains of Virginia, and West Virginia. The terrain causes the wind to get squeezed into these areas and can sustain speeds that can become very volatile. In many cases we are pulling light loads that can be susceptible to layovers. First, watch the weather reports for any high wind advisories in areas that you may be going into. Secondly, a little physics may help in these cases. Increasing speed reduces drag and will increase lift. Lift is not what you want! Lift will cause you all kinds of problems. In a high wind area, slower speeds will increase drag which is what you want! You cannot outrun the wind! So, watch for wind advisories and stay tuned to weather stations for any volatile weather patterns that may be forming. As spring approaches, Kansas and Oklahoma aren't called "Tornado Alley" for nothing. So be alert and if you err, err on the side of caution!

DRIVER OF THE MONTH



Sheila Miles is the Terminal Transport Driver of the month. Sheila has been driving for 7 years, and three of those years have been with us at Terminal Transport. Her first truck was a Freightliner. A career highlight has been times that she has helped out other drivers in a jam. Her words of advice to younger drivers are, "Drive for the love of driving, not for the dollar."

Contents

- DRIVER OF THE MONTH..... 1
- VACATIONS AND APPOINTMENTS.. 1
- WIND ADVISORIES 1
- NEW / REPLACEMENT TRUCKS 2
- CSA SCORES..... 2
- NEW TAXES COMING 2
- ROADSIDE INSPECTIONS 3
- MAY DOT ROADCHECK 3
- SPRING DRIVING 3
- RECENT HIRES 4
- BIRTHDAYS & ANNIVERSARIES..... 4
- IRISH MASK-ARADE 4

CSA SCORES

Category	Measure	Percentile
Unsafe Driving	1.35	12%
Crash Indicator	0.32	54%
Hours of Service	0.48	52%
Maintenance	3.17	45%
Controlled Substance	0.00	0%
HAZMAT	2.57	Less than 5 HM placardable vehicle inspections
Driver Fitness	0.00	0%

Incidents of damage in the past month:

- Cargo Damage from Hard Braking -----\$2600
- Trailer Scrape at Lot (not fault) -----\$2500

Safety Bonus Program

10,500 miles threshold	10,500 miles or more	\$200
Moving MPG	Determined threshold	\$50
Long idle	Under 20%	\$50
HOS compliance	0 violations	\$50
No citations, accidents, incidents	0 issues	\$50

NEW / REPLACEMENT TRUCKS

Towards the end of March, we will be replacing the current leased trucks from Penske with 2022 Freightliner Cascadia’s. Those drivers in the 125 series trucks will be going into the new equipment. If possible, as we get to the end of March, if you have seasonal clothing and supplies in your current vehicle, it might be a good idea to “clean house” as they say. Removing the seasonal articles to expedite the transfer from the older trucks to the new trucks. These newer trucks should have the same equipment as the 2015 with refrigerators and inverters. They will be set at 64 mph at the cruise and 66 at the foot. We expect you to maximize your use of the cruise controls to maintain optimum MPG. If we see that drivers are not meeting our fuel mile expectations, the trucks will be cut back. Fuel mileage is key to our success and you can earn your bonus by meeting these parameters, so we hope that everyone will cooperate. As always, we have immediate openings so if you know of anyone looking for a career, please send them to David or myself.



NEW TAXES COMING

Watch for more taxes coming from the new administration under the new Secretary of Transportation. “Transportation Secretary Pete Buttigieg acknowledged the lack of sustainable transportation financing sources, but suggested an increase to the federal fuel tax rate would not offer a long-term solution. Highlighting equity and climate change as two key considerations for the Biden administration’s policies and investments, Buttigieg said the latest round of Infrastructure, For Rebuilding America grants will take these tenets into account. Buttigieg said the transportation sector is the largest source of greenhouse gas emissions, meaning it has an important role to play in limiting such pollution.” With that being said, this will mean more taxes for our industry even though we pay more than our “fair share” which seems to be a statement you hear quite often from those who want to raise taxes but you never hear “what that amount should be” so stand by.

MAY DOT ROADCHECK

This year's International Roadcheck commercial motor vehicle inspection blitz will run May 4-6 and will focus on last year's top violations: vehicle lighting (12%) and hours-of-service compliance that resulted in out of service notices and citations (34%). Inspectors will also be looking at the vehicle's brake systems, cargo securement, coupling devices, driveline/driveshaft components, driver's seat, exhaust systems, frames, fuel systems, lighting devices, steering mechanisms, suspensions, tires, van and open-top trailer bodies, wheels, rims, hubs and windshield wipers in order to make sure they are compliant with regulations. Inspectors will check the driver's operating credentials, hours-of-service documentation, seat belt usage, and for alcohol and/or drug impaired. A driver will be placed out of service if an inspector discovers driver-related out-of-service conditions. Remember that each day has pre- and post-trip inspections, a 30-minute break, and 11-, 14-, 70-hour restrictions.

Current load – with current trailer

As a driver, make sure you have the following:

- Roadside view ready ELD
- Commercial driver's license
- Medical certificate (including waivers)
- Proof of periodic inspection documentation
- All load-related paperwork including bill of lading, emergency response information (for hazmat shipments)

[If reading the digital version of the newsletter, click here for more information.](#)

SPRING DRIVING

Spring is just around the corner, and that means no more snow or ice-covered roads. Since you don't have to worry about sliding on slick roads or getting stuck in snowstorms, most drivers assume that better weather makes for safer driving conditions, but spring brings a number of new hazards to the road that drivers need to pay attention to including:

1. **Potholes** that form during winter months can damage your vehicle and cause accidents.
2. **Sun glare** is a serious concern for many drivers. We will look at how to maintain your car to minimize sun glare and other items to help keep you safe.

ROADSIDE INSPECTIONS LAST MONTH:

We had 2 **bad roadsides**:

- Out of service for flat trailer tire
- Lane restriction violation with warning

We had no clean roadsides last month.

Our Inspection Selection System score is 40. Recommendation is Pass.

Let's keep this low by not getting bad roadside inspections.

If it goes 50 + then we jump into the optional inspection category.

Long Idle Cost Last month:

of Gallons Burned: 2937

Average Fuel Cost: \$2.40

\$\$ Wasted: \$7048.80

Watch your idle times! Cutting your idle time could earn you an additional **\$50 on your monthly bonus**, meaning more money in your pocket! This wasted revenue could be going toward wage increases!

RECENT HIRES

None last month

Welcome to the team!

Remember there is \$700 in Driver Referral Bonuses!

\$200 after 90 days and \$500 after 6 months!

BIRTHDAYS & ANNIVERSARIES

Mark Neumeister 3/3
Jeffrey Bach 3/30

Brad Wittwer - 13 years
Russel Johnson - 9 years
Ben Mike - 4 years

George Spivey – 1 year
Thank You for Being a Part of Our Team!

- 3. **Increased motorcycles and bicyclists** with warmer weather could mean more risk of injury.
- 4. **More wildlife activity**, especially in rural areas, means that you need to pay more attention to the road to avoid hitting animals while driving.
- 5. **Frequent rainstorms** bring beautiful flowers but standing water also makes the roads slick and could hurt your eyes.

[If reading the digital newsletter, click here for more information on safely driving in the spring.](#)

We are actively recruiting drivers for our expanding lanes. Recommend a driver and put \$ in your pocket.

IRISH MASK-ARADE

The Minnesota St. Patrick's Day Parade is still on, but like so many other events, it's switching things up to comply with COVID-19 mitigation measures. In lieu of it's typical parade celebration, the Saint Patrick's Association is planning a drive through celebration to celebrate the holiday. For those not planning to make the drive, the celebration will go live on Facebook.

In the spirit of St. Patrick's Day, we're sharing some Irish trucks... O'Peterbilt, O'Mack, O'Kenworth, O'Freightliner, O'Volvo!

