



Terminal Transport February 2020

Road Check Inspection Blitz Set For Early May

In January the Commercial Vehicle Safety Alliance (CVSA) announced that the annual International Road Check - 72-hour inspection blitz, will be held May 5th – 7th this year.

Federal Motor Carrier Safety Administration (FMCSA) data shows that in 2019, 3.36 million CMV inspections were conducted and during these inspections, 944,794 driver violations were discovered, of which 195,545 were out-of-service conditions.

During Road check, most drivers will undergo the North American Standard Level I Inspection. Level I inspections are the most thorough, including examination of both driver compliance and vehicle-related violations. The vehicle inspection includes checking critical vehicle inspection items such as: brake systems, cargo securement, coupling devices, driveline/driveshaft components, driver's seat (missing), exhaust systems, frames, fuel systems, lighting devices, steering mechanisms, suspensions, tires, van and open-top trailer bodies, wheels, rims and hubs, and windshield wipers. Drivers will also be required to provide their CDLs, Medical Examiner's Certificates, logs and more. If no violations are found, inspectors will issue a CVSA decal that indicates the vehicle has passed an inspection.

The CVSA describes International Road Check as "the largest targeted enforcement program on commercial motor vehicles in the world, with around 17 trucks and buses inspected, on average, every minute in Canada, the United States and Mexico during a 72-hour period."

Contact dispatch if you have maintenance issues that need to be addressed. Make sure you are doing your **Pre/Post Trip Inspections**. Issues addressed in a timely manner, can help avoid a more serious maintenance issue in the future. Operating safe equipment, also keeps (you) the driver safe.

Be Prepared For These Inspections!



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Reminders!

- ❖ Turn in completed trips ASAP
- ❖ Penske Drivers call Brent before calling road service ALWAYS!
- ❖ Never break a customer's seal until told to. *Every load must have a seal.*
- ❖ Every load needs to be secure; *use your straps to secure your freight.*
- ❖ Sign all Bills of Lading and make sure they say Terminal Transport.
- ❖ GOAL – Get Out And Look before backing up! ALWAYS!
- ❖ Please advise service date on trailer after empty call.
- ❖ Your load is not empty until the trailer is swept out!

CSA

Unsafe Driving	2.27
Crash Indicator	.46
Hours of Service	.13
Maintenance	2.33
Controlled Substance	0
Hazmat	2.25
Driver fitness	.05

Incidents of damage in the past month:*Hard braking - Cargo damage**\$TBD**Hit another trailer**\$TBD**Tractor collided with car**\$2500**Tractor collided with bus**\$2500**Tractor caused building damage**\$2500**5 preventable accidents**January was a rough month**Terminal's out of pocket cost**\$7500 + TBD \$***Remember Safety is No Accident!**Safety HighlightsSafety Bonus RecapCongratulations!

The winner of the 2019 yearly safety bonus is Don Johnson. Eligible drivers for the yearly bonus included Jodi Schippert, Tom Stone (2nd quarter winner), Don Johnson, Russ Johnson, Jeff Bach (4th quarter winner), and Romell Carranza. Each company driver is eligible for a \$400 bonus each month and can earn the bonus by achieving top safety performance. Drivers that achieve the safety/performance bonus in all 5 categories for a month are eligible for that quarter's drawing. Drivers who qualify for the quarter bonus are eligible for the yearly bonus of \$1000.

Thank You for Your Commitment

Operating such a large, complex vehicle is a big responsibility. It takes serious time and effort to acquire the skills needed to handle a truck — and not everyone can do it. And that's just learning the basics — there's always more training to be had, from mastering the latest new technology to learning a new company's way of doing things. Thank you for your unwavering commitment to being the very best at what you do.

Driver Updates

SCHEDULING VACATIONS & APPOINTMENTS

We have a lot of new drivers and would like to remind everyone new and old that we would appreciate this coming year, if you have Doctor/Dentist appt, family reunion, anniversary or special time you need to be off, please take your vacation around that time so we minimize the number of drivers off and do not jeopardize our customers operations. We have many drivers that put in for vacation at a certain time and we try to accommodate everyone's schedule but can't have 30% of our drivers off. So, when vacations are approved and then people come in needing additional time off for the above, it is difficult to manage our business. We will be looking a little harder at that going forward. So, my advice, plan ahead. This is also a reminder that when looking into 2020 if there is a conflict in vacations with other drivers, seniority will take precedence. The earlier you can plan the more efficient we can plan our schedules. We appreciate everyone's cooperation in this matter.

COST REDUCTION

2019 was a challenging year in transportation. The economy slowed due to trade barriers and manufacturing cycles. GDP is expected to grow about 2%. However, that is less than the 3% that was sustained in 2018. Equipment costs have risen due to the increase in commodity prices such as steel, rubber, aluminum and copper. We expect 2020 to be no different in terms of the challenges that we face in reducing costs and improving efficiencies. We will be minimizing any capital expenditures this year due to the increasing costs of new equipment. However, we will be looking to improve efficiencies by increasing our expenditures on products that will lower our fuel costs.

We have partnered with "Flow Below" to help lower our carbon foot print and reduce fuel consumption by installing their products on our trailers. This project will begin in late February and early March. It will continue through the year to install their fuel reducing products on all our trailers through 2020 and beyond. The UT6 which we have on many trailers has been discontinued when purchased by EkoStinger. We will begin replacing their units on the trailers also beginning in March. Most installation of the Flow-Below products will take place in Plover, WI. The EkoStinger is a product sold through Trudell Trailers and will be installed in Albertville or in Green Bay, WI. Our goal is to improve our fuel efficiency by 10% in 2020. To accomplish this, we are looking for help from our driver associates to further reduce the idle times and overspeed issues. To eliminate the overspeed's, please use your cruise controls whenever possible.

Fueling

As everyone is aware, The Pilot is our fuel stop of choice. I am requesting that drivers use the Kwik Trip stations as their second choice. Primary fuel suppliers should be the PILOT/ FLYING J. I will be monitoring the purchases in the next several months to make sure everyone is doing their best to use the Pilot. I appreciate your cooperation.

Top Fuel Moving MPG Producers by Category!

1903:	7.72 MPG
117256:	7.71 MPG
186:	7.57 MPG
163:	7.15 MPG
125034:	7.00 MPG

Roadside Inspection

Congratulations to the following drivers for clean inspections. They received extra \$\$\$!

January:

Brad Wittwer

Do a thorough pre/post trip including checking your dates of service and annual inspections. Follow the rules of the road, scale your loads, and follow the rules for hours of service.

Long Idle Cost

So much unnecessary fuel is burned every day from long idling times. To put this in perspective, we will show how many gallons are wasted each month, and how that translates into actual \$\$\$!

January:

*# of Gallons Burned:
2206*

*Average Fuel Cost:
\$3.00*

*\$\$ Wasted:
\$6,618*

Watch your idle times! Since it counts toward your monthly bonus, cutting your idling means more money in your pocket!



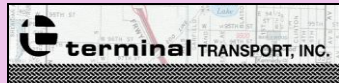
Terminal Transport

2982 Cleveland Avenue N.
Roseville, MN 55113

(651) 407-6200
(651) 407-6300

A Truckload Carrier & Logistics Company

Find us on the Web:
www.trmnl.com



Shop Highlights

Help Us Help You!

When coming in for service, please have the cab and bunk area in order so we can access your in dash and under bunk filters. Quicker access allows us to get you back on the road faster. The time to straighten up the inside of the truck is not when we are trying to work on it. Most important is the bunk area – if we cannot get under the bunk to change the bunk heater filter, it could end up like the one in this picture. Pet hair and cigarette smoke make it even worse, and this is the worst we have seen. Looking at it, it makes you wonder how any air got through at all and it is just plain nasty. A big thank you to all of you who keep a clean truck. It makes our job easier so we can help you do your job better.

Be Safe! Truck Cab Filter >>>>

Monthly Events

I want to congratulate the drivers that went out to get their Hazmat endorsement:

Corbett Charpentier, Lewis Lynch, Sandy Nelson, and Donald Yunker. This is a big help to our operations folks and the customers that we serve. It can be a real struggle to get the right driver in the right place at the right time and the more drivers we have with their endorsement, the easier that becomes. So, thanks again and congratulations. (Ask David if you have an interest, it can mean an extra \$600.00 per year!)



FMCSA Drug and Alcohol Clearinghouse – Effective 1/6/2020

The Clearinghouse will provide FMCSA and employers the necessary tools to identify drivers who are prohibited from operating a CMV based on DOT drug and alcohol program violations and ensure that such drivers receive the required evaluation and treatment before operating a CMV on public roads. All drivers must be registered and can do so at this link:

<https://clearinghouse.fmcsa.dot.gov/register>

Reminder all drivers must register!



New/ Recent Hires

Sandy Nelson

Please welcome them aboard!

Remember there is \$750 in Driver Referral Bonus \$\$\$



Birthdays

- Sheila Miles 2/2
- Sandy Nelson 2/4
- Russ Johnson 2/13
- Wayne Olson 2/15

Anniversaries

- Seth Klatt – 35 yrs.
- Corbett Charpentier – 6 yrs.
- Sheila Miles – 2 yrs.

Thank You for Being a Part of Our Team!

Safety Bonus Program – Complete details were mailed with January paycheck

10,500 miles threshold	10,500 miles or more	\$200	TLC Driver/Hire Referral = \$200
Moving MPG	Determined threshold	\$50	Terminal Driver/Hire Referral = \$500
Long idle	Under 20%	\$50	Clean Roadside Inspections earn \$\$
HOS compliance	0 violations	\$50	
No citations, accidents,	0 incidents	\$50	Refer A Good Driver Today!