We
Are
Thankful
For
You!



Terminal Transport November 2019

<u>Importance of Driver Vehicle Inspections</u>

Safety is the most important and obvious reason to inspect your vehicle. A vehicle defect found during an inspection could eliminate a breakdown on the road that costs time and money, or even worse, a terrible accident. Federal and state laws require inspections by the driver. Failure to do a pre-trip inspection, may result in the DOT inspector placing your vehicle out of service. So why risk your life, or the life of another in an unsafe vehicle?

Pre-Trip Inspection:

All Drivers are to do Pre-Trips:

Don't leave it for someone else to deal with a potential break down or accident waiting to happen. Be responsible and courteous to your fellow drivers. Report all defects and damage to ensure safe operation of equipment. Proper inspections will eliminate potential violations, delays with loads, and ensure safety to you and others. When incidents arise that could have been avoided with a proper inspection, all are impacted. We want to make sure we provide the best customer service to those we provide freight service to; we do that by operating in a safe and efficient manner.

Vehicle Inspection: Drivers are to check that the following parts and accessories are in good working order:

- Service brakes, including trailer brake connections, Parking (hand) brake
- Steering mechanism
- Lighting devices and reflectors, Batteries
- ➤ Tires condition and pressure (PSI Range 95 110), Wheels and Rims
- ➤ Horn, Windshield wipers
- Rear vision mirrors
- Coupling Devices
- > Emergency Equipment safety vest, triangles, fire extinguisher

Post-Trip Inspection: At the completion of each day's work, the driver is to identifying any defects of the vehicle or deficiency discovered or reported that would affect the safety of the vehicle, or result in a mechanical breakdown. The report must cover at least the parts and accessories listed above.

Sweep out trailers! A Swept Trailer Is An Empty Trailer!

Let's ensure that all are doing their part to ensure everyone's safety!



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Reminders!

- Turn in completed trips ASAP
- Penske Drivers call Brent before calling road service ALWAYS!
- Never break a customer's seal until told to. Every load must have a seal.
- Every load needs to be secure; use your straps to secure your freight.
- Sign all Bills of Lading and make sure they say Terminal Transport.
- Put Trip Number On Paperwork.
- GOAL Get Out And Look before backing up! ALWAYS!
- Please advise service date on trailer after empty call.
- Your load is not empty until trailer is swept out!

CSA

Unsafe Driving	3.18
Crash Indicator	.44
Hours of Service	.15
Maintenance	2.05
Controlled Substance	0
Hazmat	0
Driver fitness	.04

Incidents of damage in the past month:

Cargo claim

\$600

Bent ICC bar

\$500

Truck in ditch

\$3000

Damaged railing

\$500

Terminal's out of pocket cost

\$4600

Not including the TBD \$.

Remember safety is no accident!



Fall/Winter Driving

Cooler weather invites potential hazards.

Be Aware of Sun Glare – Keep your windshield and dash clean and have a pair of sunglasses on hand.

<u>Watch Out for Leaves</u> – Wet leaves can make the roads slick, err on the side of caution and slow down.

Watch for Pedestrians - (especially children) darting out into the street.

<u>Stay Alert</u> – Deer are more active during this time of year, especially during dawn and dusk.

Don't outdrive the reach of your headlights.

- Look for deer eye shine.
- Deer are herd animals, so if you see one, be aware that there are probably more.
- Pay attention to deer crossing signs.
- Don't swerve when you see an animal in the road, instead keep your truck straight and brake while staying in control. As sad as it might be, hitting a deer will cause the least damage. If you swerve, you can risk overturning your truck. Whether you consider yourself an expert while driving in the snow, or if you have never faced an icy road, learning to drive a truck in winter weather takes practice. Here are some tips to ensure you stay safe and prepare for the winter weather.

1. Think ahead and be prepared.

Think ahead to ensure you have all the tools needed to help you get by in a pinch. Keep in mind that you could start in a location that is sunny and warm, and end your trip in a place that is in the middle of a blizzard. Check the Weather Channel app before hitting the road, to compare the weather from place to place during your travels. Pack all the usual necessities, such as a flashlight, food, water, windshield wiper fluid, a scraper, jumper cables, and tire chains or traction mats. Proper clothing and winter accessories are also smart to keep on hand in your truck, such as hats, gloves, a blanket, a warm coat, and a scarf.

2. Inspect and maintain your vehicle.

Make sure your vehicle is working properly. Complete a visual, hands-on inspection by walking around your truck and checking all the important items, such as tires, fluids, wiper blades, and lights. Colder temperatures, ice, and snow can all affect the performance of your truck. Also, remember to fill up on gas, and never go below a half a tank.

3. Proceed with caution.

According to weather.com, most accidents are weather-related, and the risk increases during the winter months thanks to ice, fog, snow and slushy pavement. Many accidents occur when drivers are going too fast for these slippery conditions. Give yourself extra time between trips, so that you aren't rushed to make your next stop. Keep your vehicle steady, keep your distance between vehicles, maintain a solid grip on the steering wheel, and be vigilant of road signs. Remember, above all else, safety is key.

4. Brake wisely.

When used properly, Anti-lock Braking Systems (ABS) can be a lifesaver during winter driving conditions. Hold the brake down as far as possible during an emergency. This should prevent the wheels from locking, allowing you the opportunity to decelerate and steer around obstacles.

5. Play it safe and stay put.

If you ever happen to find yourself stuck in a blizzard on the side off the road, and you can't see a close place to seek assistance, stay put. Bad storms can lead to stress and confusion, and it is best to stay in your vehicle until you can see clearly. Follow these winter driving tips, and always use your best judgment. If conditions are too bad for driving, get off the road and find a safe place to wait out the storm. Remember Safety is Key!

DRIVER UPDATES

Fueling

As everyone is aware, The Flying J is our fuel stop of choice. Based on the gallonage that we buy from the Flying J our discounts can rise or fall. I have seen in recent months that we are fueling more at the Kwik Trips. Although the pricing is similar, we are pulling gallons away from the Pilot /Flying J's which will ultimately impact our rate of discount. I am requesting that drivers use the Kwik Trip stations as their second choice. Primary fuel suppliers should be the PILOT/ FLYING J. I will be monitoring the purchases in the next several months to make sure everyone is doing their best to use the Pilot Flying J's. I appreciate your cooperation.

Top Fuel Moving MPG Producers by Category!

1907: 8.08 MPG 117256: 7.64 MPG 186: 7.82 MPG 163: 7.44 MPG 125029: 7.39 MPG

<u>Tip:</u> Keep the fuel tanks full as much as possible. Air in empty tank containers moisture, and as the weather cools that moisture will end up in the fuel which will end up freezing in the fuel filters and lines.

Diesel Anti-Gel:

One way to avoid diesel fuel from crystallizing (or gelling) is to use an anti-gel fuel supplement. Diesel fuel anti-gels are simply added to the fuel (just drop it in the fuel tank). Anti-gels drop the freezing point of diesel fuel so that it is less likely to freeze in cold temperatures. (**IMPORTANT: do not confuse diesel fuel conditioner or diesel fuel supplement/additive with anti-gel. Diesel fuel conditioner or a supplement WILL NOT prevent diesel fuel from freezing).

When to Use:

1. Temperatures below 32 degrees Fahrenheit (0 C)

Smart to use some anti-gel as temperatures approach what we call the freezing point. Follow instructions on the bottle of your anti-gel.

2. Temperatures at or below 0 degrees Fahrenheit

Basically, you should just use more anti-gel as temperatures get colder. Also, check your manufacturer's (of your engine) suggestions on heating your engine block at extremely cold temperatures.

3. Fast drops in temperature

If the temperature is set to plummet rapidly it is best to use more anti-gel in preparation. If temperatures are already low, it may be too late. Preparation is important. Anti-gels will not hurt your diesel fuel or your engine so when in doubt, use a bit more.

4. When you fill up

Use your diesel fuel anti-gel every time you fill up during the winter. Try to remember to add the anti-gel before pumping the fuel. This will help ensure a good mixture of the anti-gel throughout the fuel.

5. Engine starts to run rough during cold temps

This could be a sign that your fuel is gelling. Add anti-gel ASAP. If your fuel lines get completely clogged your engine will stop and chances are you could be getting cold really fast. (Side note: when diesel fuel anti-gels are necessary ALWAYS make sure to have emergency kits that include some source of warmth, food, water, and a blanket.

Roadside Inspection

Congratulations to the following drivers for clean inspections.
They received extra \$\$\$!

October Re-cap:

Keith Jadwinski Sheila Miles

Do a thorough pre/post trip including checking your dates of service and annual inspections.
Follow the rules of the road, scale your loads, and follow the rules for hours of service.

Long Idle Cost

So much unnecessary fuel is burned every day from long idling times. To put this in perspective, we will show how many gallons are wasted each month, and how that translates into actual \$\$\$!

October Re-cap:

of Gallons Burned: 1,538 Average Fuel Cost: \$3.00 \$\$ Wasted: \$4,614

Watch your idle times! Since it counts toward your monthly bonus, cutting your idling means more money in your pocket!

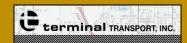
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Monthly Events



Pilot Flying J - Updates

Pilot Flying J announces Pilot Express locations will be changing their brand to Mr. Fuel. Below is transition locations and date.

<u>Location</u> <u>City, State</u> <u>Transition</u>

<u>Date</u>

#1032 Steubenville, 10/28/19 OH #1108 Grand 11/4/19 Prairie, TX

#1149 Jacksonville, 11/25/19 FL

Same Great Service – New Brand Name

New/ Recent Hires

Aubrey Ray

Please welcome him aboard!

Remember there is a \$500 Driver Referral Bonus

New Locations

Pilot #759

Truck Care I-25 Exit 7

Cheyenne, WY

Pilot #1209

2810 Rankin Highway 349 Midland, TX 79706

Pilot #1211

1103 South Main Street Andrews, TX 79714

Industry Regulations & Change

Freight Tracking

Freight visibility, shippers are wanting more precise information about location status of their shipments. Transportation and logistics providers are using multiple load – tracking platforms to collect and share that information. The push to utilize mobile phone tracking is to implement such tracking through the use of Fourkites, Macropoint, 10-4, electronic data exchange systems. One advantage noted was precise tracking detail of load and detention concerns. Watch for more information on this topic.

Drug & Alcohol Clearinghouse National Database

The Clearinghouse will provide FMCSA and employers the necessary tools to identify drivers who are prohibited from operating a CMV based on DOT drug and alcohol program violations and ensure that such drivers receive the required evaluation and treatment before operating a CMV on public roads.

ELD Implementation & Migration

The ELD final rule does not change any of the basic hours-of-service rules or exceptions. Terminal drivers should be aware that we are doing our best to route you in for training over the next few weeks. The final deadline is Dec. 16, 2019. The upcoming deadline requires all vehicles that are still operating an AOBRD to switch to an ELD. We appreciate everyone's cooperation in transitioning to the new ELD regulations and learning the new systems.



Donald Johnson 11/01

Tony Harn 11/07

Aggie Wilcox 11/29

Keith Jadwinski 12/26

Happy Birthday!

Thank You for Being a Part of Our Team!

Safety Bonus Program - Clean Roadside Inspections & Employee Referral Earn You \$\$

10,500 miles threshold	10,500 miles or more	\$200	Ways to Optimize Bonus Potential:
Moving MPG	Determined threshold	\$50	Referral Program Terminal & TLC
Long idle	Under 20%	\$50	Clean Roadside Inspections
HOS compliance	0 violations	\$50	Safety Top Dog Awards Program - TLC
No citations, accidents, incidents	0 incidents	\$50	Safety/Performance Bonus Program