



Terminal Transport

October 2019

Adverse Weather Conditions

Be prepared, be safe

As a professional driver, you should always be ready for extreme weather: rain, fog, snow and ice.

Being ready for what Mother Nature throws at you.

Rain

Rain can have an adverse effect on vehicle control as well as driver visibility. When traveling in rain:

- Reduce your truck's speed.
- Increase following distance.
- Allow for more time to stop.
- Make sure your windshield wipers and defrosters are working properly.

Fog

Poor visibility is a challenge when driving in fog conditions. Reducing vehicle speed and maintaining a safe following distance are key. How fast should you be traveling in fog conditions? It depends on visibility.

- If you can see six vehicle lengths ahead, 20 mph to 30 mph may be a safe maximum speed.
- If you can see only two or three vehicle lengths ahead, 10 mph to 15 mph may be a safe maximum speed.
- If visibility is extremely poor, find a safe place to pull over until visibility improves. Use low beam headlights when traveling through fog.
- Never use high beams when traveling through fog.
- Windshield wipers should be used to clear the fine mist that accumulates on your windshield when traveling in fog.

Snow

Snow causes reduced traction and limited visibility.

- Reduce vehicle speeds by at least one half,
- Increase following distance
- Accelerate slowly and smoothly, and
- Steer and brake with care.

Falling snow can reduce visibility and the addition of wind can cause even greater visibility problems.

START EARLY...DRIVE SLOWLY...REACH SAFELY

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Reminders!

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- ❖ Turn in completed trips ASAP
 - ❖ Penske Drivers call Brent before calling road service **ALWAYS!**
 - ❖ Never break a customer's seal until told to. *Every load must have a seal.*
 - ❖ Every load needs to be secure; *use your straps to secure your freight.*
 - ❖ Sign all Bills of Lading and make sure they say Terminal Transport.
 - ❖ Put Trip Number On Paperwork.
 - ❖ GOAL – Get Out And Look before backing up! **ALWAYS!**
 - ❖ Please advise service date on trailer after empty call.
 - ❖ Your load is not empty until trailer is swept out!

CSA

Unsafe Driving	3.18
Crash Indicator	.46
Hours of Service	.17
Maintenance	2.18
Controlled Substance	0
Hazmat	0
Driver fitness	.04

Incidents of damage in the past month:

Hit Deer

\$TBD

Clipped Flatbed trailer

\$5,000

Trailer damage

\$600

Damaged DPF

\$6800

Terminal's out of pocket cost

\$12,400

Not including the TBD \$.

Remember safety is no accident!

Travel Co-Pilots

It's estimated that over 60% of truck drivers are pet owners and 40% take their pets with them on the road. Many drivers frequently have their pets as co-pilots. It's a well-known fact that having a pet has many health benefits, this is especially true for OTR Drivers. Take a look at some of the top 4 benefits of taking your pet with you on the road.

Companionship

Pets make great companions, often times better than people. Pets are the best at giving unconditional love and affection. Having a pet helps to reduce the feelings of loneliness, isolation, and depression that are all too common for OTR drivers who spend so much time alone on the road.

Stress Reduction

Having a pet reduces stress. Driving is a stressful occupation. The mental stress of dealing with traffic, road conditions, and long hours takes its toll on drivers mentally. Long hours sitting in the seat of a truck is physically stressful on your body as well.

Increased Physical Activity

Exercising is one of those important things to do and finding ways to get more activity into your day can be a challenge. Getting outside to go for a walk can be relaxing. Pets provide us the opportunity to get moving. Those who have pets should take advantage of this making sure your pet gets their daily walk. Dogs need exercise, especially after being in the cab of a truck for so many hours. They also need restroom breaks.

Security

Being alone on the road can be dangerous at times. Drivers sometimes need to deliver in sketchy areas. With limited truck parking and restricted hours of service you're not always able to get to an ideal spot to park and sleep either. Dogs make good alarm systems. It's rare to find a dog that doesn't bark when someone gets too close to their domain.

Responsibility

Having your pet with you in the truck is an added responsibility. There are challenges to having your pet on the road with you such as insuring they have frequent enough bathroom breaks, have access to fresh water, carrying enough pet food for the trip, and cleaning up after them. Many drivers feel that the benefits outweigh the added work. Here are some of Terminal Transport's furry co-pilots!

Office Staff: R.I.P Mia, Allie, Lily, Rex & Marley, Rex. – Owner: Lisa Klatt



Driver Co-Pilots

- Cooper – Owner: Brad Wittwer
- Cooper – Owner: Lewis Lynch
- Chupa – Owner Callie Layer
- Lily – Owner: Seth Klatt

DRIVER UPDATES

Managing Idle

We are moving into Fall and we see the weather cooling off. What does this mean? Several things, winter is not far away but more importantly, **it is time to shut your trucks off at night to reduce idle!!** We have a number of drivers that are doing that, which improves your MPG dramatically but more importantly it reduces long term wear and tear on the engine. The new engines are not designed to operate at low temperatures and when they do, they carbon up quicker. As they do it, it forces the engines into more re-gens to burn the excess carbon. The carbon is not burned in the filter, the particulate filter will pre-maturely need to be replaced or cleaned, adding to the operational expense of the truck. Now is the time to take advantage of the weather and reduce you idle over the next several months. Another item to remember is at the end of the day let your engine cool down prior to shutting off the truck. This allows the turbo to slow down & cool before shutting off the engine and starving the turbo of oil. Helps to lower fuel consumption and fuel costs, protect public health and the environment, and increase U.S. energy security. Reducing idle time can also help reduce engine wear and maintenance costs.

Fueling

As everyone is aware, The Flying J is our fuel stop of choice. Based on the gallonage that we buy from the Flying J our discounts can rise or fall. I have seen in recent months that we are fueling more at the Kwik Trips. Although the pricing is similar, we are pulling gallons away from the Pilot /Flying J's which will ultimately impact our rate of discount. I am requesting that drivers use the Kwik Trip stations as their second choice. Primary fuel suppliers should be the PILOT/ FLYING J. I will be monitoring the purchases in the next several months to make sure everyone is doing their best to use the Pilot Flying J's. I appreciate your cooperation.

Top Fuel MPG Producers by Category!

1907:	8.24 MPG
117256:	7.81 MPG
186:	7.84 MPG
161:	7.79 MPG
125029:	7.69 MPG

Double Brokering

If a freight broker tenders a load to one carrier, and that carrier turns around and assigns the load to another carrier, that is called double brokering. Even if the first carrier has brokerage authority, it's not okay to tender the load to another carrier without the original broker's consent. Additionally, when the first carrier does NOT have brokerage authority, it's never okay to tender the load to another carrier, whether or not the broker permits it. Double brokering is often problematic for both shippers and carriers.

When a driver gets to the destination to pick-up freight, it is important you the driver know who you are hauling for and that name should appear on the bills when you are signing for the load. If you are unsure who you are hauling freight for ask Operations. **Always make sure you sign the bill with Terminal Transport.** A broker can never appear on the BOL as the carrier. If there is a discrepancy, the shipper or broker must create a new BOL and identify the driver and carrier. Freight brokerage must be a completely separate entity from the carrier.

Drivers: Please check your B.O.L. and contact Operations if you should see any discrepancies.

Trans-Flo - Please make sure you are noting your trip # (at the top) on your paperwork and Transflo your paperwork daily, send in envelopes weekly.

Roadside Inspection

Congratulations to the following drivers for clean inspections. They received extra \$\$\$!

September:

Aggie Wilcox
Dave McWilliams
Sheila Miles

Do a thorough pre/post trip including checking your dates of service and annual inspections. Follow the rules of the road, scale your loads, and follow the rules for hours of service.

Long Idle Cost

So much unnecessary fuel is burned every day from long idling times. To put this in perspective, we will show how many gallons are wasted each month, and how that translates into actual \$\$\$!

September:

of Gallons Burned:
1,958
Average Fuel Cost:
\$3.00
\$\$ Wasted:
\$5,874

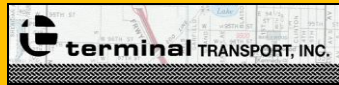
Watch your idle times! Since it counts toward your monthly bonus, cutting your idling means more money in your pocket!

Terminal Transport

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A Truckload Carrier & Logistics Company

Find us on the Web:
www.trmnl.com



Monthly Events



Minnesota Convoy for Special Olympics – Torch Run

Terminal Transport participated in Truck Convoy. The event is a two-day celebration that helps raise money and awareness for Special Olympics Minnesota athletes. The event took place starting at Running Aces Casino & Racetrack in Forest Lake, MN. The convoy runs along a pre-determined route. Thank you to all of those that participated and came out for the event. #THANKATRUCKER!

October 5, 2019

Special Olympics Athletes & Terminal Driver – Lewis Lynch



Congratulations! October 11, 2019 10:38 am.

Corbett Charpentier became a Grandfather to a baby boy.

Name: Lucas
Height: 20.5
Weight: 7 pounds 12 oz.



New/ Recent Hires

Keith Jadwinski

Please welcome them aboard!
Remember there is a \$500 Driver Referral Bonus

New Pilot Locations:

Pilot #1143
4200 W. Hwy 302
Odessa, TX 79764

KWIK TRIP #1012
3350 Hwy 71 S.
Spirit Lake, IA. 51360



Mary Berry 10/13
Michelle Veenstra 10/17
Brad Wittwer 10/18
Seth Klatt 10/20
Lewis Lynch 10/26

Donald Johnson 11/01
Aggie Wilcox 11/29

Anniversaries

Donald Yunker 1yr.
Kevin Miller 5yr.

Thank You for Being a Part of Our Team!

Safety Bonus Program – Clean Roadside Inspections & Employee Referral Earn You \$\$

10,500 miles threshold	10,500 miles or more	\$200	Ways to Optimize Bonus Potential: Referral Program Terminal & TLC Clean Roadside Inspections Safety Top Dog Awards Program - TLC Safety/Performance Bonus Program
Moving MPG	Determined threshold	\$50	
Long idle	Under 20%	\$50	
HOS compliance	0 violations	\$50	
No citations, accidents, incidents	0 incidents	\$50	